



Close more deals, more quickly, with smart payment solutions

If you could eliminate price as an objection, how many more sales could you close each month?

Smart Ease Payment Plans make it easier than ever to sell energy-efficiency equipment. Become an accredited Channel Partner today and wave goodbye to awkward price reveals and decision paralysis – and a big hello to fast, fuss-free finance and confident closing.

With 93% of applications pre-approved on the spot, minimal paperwork and tax-deductible payments*, our Payment Plans allow you to clear that final hurdle on the road to sign-off with ease.

Your customers will love

- Easy, affordable way to invest in new technology
- \$0 upfront and real savings from day one
- Highly competitive plans
- Fast, low-doc applications and approvals
- Tax-deductible payments*

You'll love

- On-the-spot approvals up to \$150,000[^]
- Next-level customer service
- Smart digital tools
- Online proposal generator
- Payment within 48 hours of installation
- Increased close rate for sales calls

We offer Payment Plans for:



Solar power
& storage



EV
chargers



Voltage optimisation
& Power factor



Chillers, boilers
& HVAC



Power
generators



Smart
technologies



Water heating
& purification



Heat
pumps

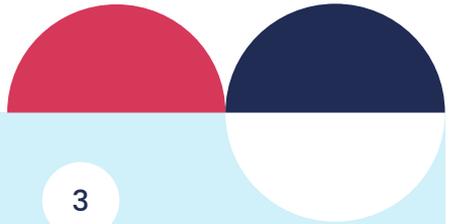


Efficient
lighting

When
customers say
yes to energy-efficiency
& solar equipment,
that's a win for you,
for your customer
& for the future of
our planet.



How does it work?



1

Register online to become an Accredited Channel Partner

2

Get acquainted with our simple digital platform

3

Integrate your system with ours to create customised proposals

4

Start each sales conversation by offering payment options

5

Close sales faster by eliminating cost objections

6

Get paid within 48 hours of installation



We now close sales in 1 meeting instead of 3

Thanks to the Smart Ease applications and pre-approval system, we can create convincing business cases in no time. Our prospects are making decisions a lot more quickly – which means we now close sales in one meeting instead of three.

Energy Australia

Our industry partners

Smart Ease works with the industry’s leading associations and service providers to support installers and vendors.



* Seek independent financial advice to determine whether this applies to your organisation. ^ Subject to credit criteria & approval.

About Smart Ease

Smart and energy-efficiency technologies are vital for building a better future – for our environment, communities and for businesses too. These technologies need funding and that’s where Smart Ease comes in.

When it comes to payment solutions for smart and energy-efficiency equipment, Smart Ease delivers competitive rates, fast approval and a dynamic, responsive experience. We provide a full suite of options, giving you flexibility and freedom to choose funding arrangements that suit your business goals.

Getting started is easy

Find out more at smartease.com.au
Ready to become accredited?
Head to smartease.com.au/get-accredited/

Let’s talk 1300 795 695

enquiries@smartease.com.au • smartease.com.au

